# 2005 Statewide Conference on Housing and Community Economic Development

Cultivating Communities: Rising to the Challenge of a Changing Landscape

September 12-14, 2005 Indiana Convention Center

Hosted by

INDIANA ASSOCIATION FOR COMMUNITY ECONOMIC DEVELOPMENT INDIANA COALITION ON HOUSING AND HOMELESS ISSUES INDIANA HOUSING AND COMMUNITY DEVELOPMENT AUTHORITY

# Monday, September 12: Pre-Conference Events

With the exception of the IHCDA Charity Golf Tournament, the pre-conference events will all take place at the Radisson City Centre, located at 31 W. Ohio Street in downtown Indianapolis.

Registration for all pre-conference events except the Golf Tournament may be completed simultaneously with your conference registration. Golf Tournament registration must be completed separately.

9:00 am	IHCDA Charity Golf Tournament at Ironwood Golf Course		
	To register, call (317) 232-7777.		
9:00 am - 10:00 am	Indiana Redevelopment Corporation Meeting (tentative)		
9:00 am - 3:00 pm	ICHHI "Children, Homelessness, & Housing" Meeting		
10:00 am - 11:30 am	IACED Leadership Council Meeting		
10:00 am - 11:30 am	IDA Working Group Meeting		
10:00 am - 2:00 pm	ICHHI "Best Practices in Ending Homelessness" Meeting		
11:30 am - 1:30 pm	Lunch for all pre-conference event attendees		
1:00 pm - 3:00 pm	Microenterprise Working Group Meeting		
1:00 pm - 3:00 pm	Homeownership Education and Counseling (HomeEC) Affinity Group Meeting		
1:30 pm - 3:00 pm	IACED Board Meeting		
3:00 pm - 5:00 pm	IACED Public Policy Committee		
5:00 pm - 6:30 pm	Conference Welcome Reception		
6:30 pm - 8:30 pm	Community Development Summit Forum		

# Tuesday, September 13

8:00 am - 5:00 pm	Registration
10:00 am - 11:00 am	IACED Membership Meeting; ICHHI Membership Meeting
11:30 am - 1:30 pm	All-Conference Welcome, Opening Luncheon & Keynote Speaker
1:45 pm - 3:15 pm	Concurrent Workshops I
3:30 pm - 5:00 pm	Concurrent Workshops II
5:00 pm - 6:30 pm	Awards Reception (Westin Hotel)

# Wednesday, September 14

8:30 am - 12:30 pm	Registration
9:00 am - 10:30 am	Concurrent Workshops III
10:45 am - 12:15 pm	Concurrent Workshops IV
12:30 pm - 2:30 pm	Closing Luncheon & Keynote Speaker
2:45 pm	Post-Conference Events:
	Homeward Round Meeting

- Homeward Bound Meeting
- IHCDA QAP Public Hearing
- IndianaHousingNow.org Meeting
- Indiana Civil Rights Commission presents:
  - Fair Housing 101
  - · Housing for People with Disabilities
  - · Predatory Lending

# 2005 Statewide Conference on Housing & Community Economic Development

Cultivating Communities: Rising to the Challenge of a Changing Landscape

# Presented by

The Indiana Association for Community Economic Development (IACED)
The Indiana Coalition on Housing & Homeless Issues (ICHHI)
The Indiana Housing and Community Development Authority (IHCDA, formerly the Indiana Housing Finance Authority)

The past year has brought significant transformations to Indiana's community economic development landscape. We have a new governor and a new administration, and there have been many changes to the structure of state government. Change is also on the horizon for numerous federal community development programs.

As an industry, our challenge is to navigate this new landscape, not only by adjusting to change, but by making the most of the opportunities that it provides. Our goal for this conference is to "sow the seeds" by bringing you the information, tools, and networking opportunities you need so that you can continue to develop your organizations and your communities, even as the environment around us is taking new form.

In addition, this year's conference represents a special new collaboration. In the past, IHCDA has sponsored the State Affordable Housing Conference each fall, and IACED and ICHHI have hosted the Statewide Community Economic Development Conference each summer.

This year, these conferences will be combined into one conference in the fall. The newly organized conference will include both a strong affordable housing component and extensive information on community economic development. We are combining the best of both conferences into one event.

We sincerely hope that you will find this new partnership as powerful and positive as we do—and we look forward to seeing you in September!

# PRE-CONFERENCE EVENTS: MONDAY, SEPTEMBER 12

#### 9:00 AM

# IHCDA's 2nd Annual Charity Golf Outing at Ironwood Golf Club

IHCDA is pleased to host this special event, which will benefit the Suite Dreams Project—an organization that works with low- and moderate-income children affected by serious medical conditions. The Project transforms their bedrooms and other areas of their homes to create the "suite" of each child's dream. The golf outing will take place at Ironwood Golf Club in Fishers. Shotgun start is at 9:00 am; registration, driving range, and continental breakfast will begin at 8:00 am. For details or to register, call (317) 232-7777 or visit www.indianahousing.org.

#### 9:00 AM - 10:00 AM

# Indiana Redevelopment Corporation Board Meeting (tentative—invitation only)

#### 9:00 AM - 3:00 PM

# ICHHI "Children, Homelessness, & Housing" Meeting

In the discussion about affordable housing, chronic homelessness and community solutions, the situation facing children without housing is often forgotten. What happens to the health care and educational progress of children living in substandard housing? How can we bring available resources together to address this growing population? This session is designed for professionals in the educational, health care, and affordable housing/emergency shelter fields.

#### 10:00 AM - 11:30 AM

# IACED Leadership Council Meeting (invitation only)

The ILC is a special leadership group comprised of former IACED board members who wish to remain involved with the association's activities. Through the ILC, former board members continue to support and promote the mission, activities, and initiatives of IACED; lend their expertise and influence; and help keep the association apprised of trends and issues in the field.

# 10:00 AM - 11:30 AM

# **IDA Working Group Meeting**

Launched in 2000, the IDA Working Group provides a regular forum for statewide conversations on Individual Development Accounts, including legislation, program administration, and best practices. This session is open to all Indiana IDA practitioners as well as organizations interested in learning more about IDAs.

# 10:00 AM - 2:00 PM

# ICHHI "Best Practices in Ending Homelessness" Meeting

What is Housing First? Where has permanent supportive housing been successful in Indiana? How does Housing First work with homeless families? What is the role of "harm reduction" in helping the homeless? This session looks at best practices models in ending homelessness from around the country.

#### 11:30 AM - 1:30 PM

#### **Lunch for all Pre-Conference Event Attendees**

Anyone attending the pre-conference events at the Radisson is cordially invited to join us for an informal luncheon.

#### 1:00 PM - 3:00 PM

# **Microenterprise Working Group Meeting**

This new coalition is designed to bring together practitioners and stakeholders to share information, provide opportunities for collaboration, and promote microenterprise and microlending in Indiana. This meeting is open to all Indiana microenterprise practitioners as well as organizations interested in learning more about microenterprise development.

#### 1:00 PM - 3:00 PM

# Homeownership Education & Counseling (HomeEC) Affinity Group

The HomeEC Affinity Group is the kick-off meeting to offer a vehicle for homeownership counselors and educators throughout the state to meet and discuss important issues related to their work. With the HomeEC Initiative again underway, the formation of the affinity group is a key part of building the infrastructure needed to improve the quality and accessibility of these services. Participants can expect issues such as foreclosure, funding for education and counseling, and quality standards to be discussed. In addition, the group will decide how often and when they would like to meet in the future. Along with counselors and educators, other key partners (such as financial institutions) are also welcome to attend.

# 1:30 PM - 3:00 PM

# **IACED Board Meeting (invitation only)**

#### 3:00 PM - 5:00 PM

# **IACED Public Policy Committee**

All IACED members are welcome to attend this meeting, and no experience in public policy is required. The Public Policy Committee is organized in three working groups: Legislative, Administrative, and State Housing Trust Fund. The Committee meets several times a year to develop and implement action plans in these areas.

# 5:00 PM - 6:30 PM

# **Conference Welcome Reception**

All conference attendees—whether you attend the pre-conference sessions or not—are warmly invited to join IACED, ICHHI, and IHCDA for this casual hors d'oeuvres reception at the Radisson. Please stop by for a chance to greet old friends and make new ones!

#### 6:30 PM - 8:30 PM

# **Community Development Summit Forum**

The City of Indianapolis, the Indianapolis Coalition for Neighborhood Development (ICND), the Local Initiatives Support Corporation (LISC), and members of the Community Development Strategy group cordially invite you to attend this third and final community forum. A nationally recognized community development expert and a panel of local experts will seek to answer the question: how do we identify and support neighborhood leadership to foster comprehensive community development? The discussion will be followed by time for audience Q & A. All are invited to attend!

# **ALL-CONFERENCE SESSIONS**

# **IACED & ICHHI Membership Meetings**

TUESDAY, SEPTEMBER 13, 10:00 AM - 11:00 AM

IACED and ICHHI value our members and want to keep you informed about our associations' activities. With that in mind, IACED and ICHHI will each hold a brief Membership Meeting just prior to the start of the full conference on September 13. Each organization plans to provide a short "state of the association" overview, and a preview of what's ahead.

# All-Conference Welcome, Opening Luncheon, & Keynote Speaker Alphonso Jackson (invited)

TUESDAY, SEPTEMBER 13, 11:30 AM - 1:30 PM



Please join us for the all-conference kickoff! **Lt. Governor Becky Skillman**, as well as representatives from the host organizations, will be on hand to welcome attendees and formally open the conference.



Lt. Governor Skillman will also have the pleasure of introducing our Keynote Speaker (invited), Secretary Alphonso Jackson.
Secretary Jackson leads the U.S.
Department of Housing and Urban
Development (HUD) in its mission of providing affordable housing and promoting economic development, an assignment to which he brings more than 25 years of direct experience in both the private and public sectors.

Alphonso Jackson first joined the Bush Administration in June of 2001 as HUD's Deputy Secretary and Chief Operating Officer. The U.S. Senate unanimously confirmed Jackson as the nation's 13th Secretary of HUD on March 31, 2004.

Immediately preceding his appointment at HUD, Secretary Jackson served as President of American Electric Power-TEXAS, a \$13 billion utility company located in Austin, Texas. From January 1989 until July 1996, Secretary Jackson was President and CEO of the Housing Authority of the City of Dallas, which consistently ranked as one of the best-managed large-city housing agencies in the country during his tenure. Prior to that, Secretary Jackson was Director of the Department of Public and Assisted Housing in Washington, D.C., and also served as Chairperson for the District of Columbia Redevelopment Land Agency Board.

An expert on public housing and urban issues, Secretary Jackson has been asked to serve on a number of national and state commissions, most notably the General Services Commission of the State of Texas, where he served as Chairman; the National Commission on America's Urban Families, and the National Commission on Severely Distressed Public Housing. Secretary Jackson has also lent his expertise to numerous nonprofit and corporate boards.

# **Reception & Awards Presentation**

TUESDAY, SEPTEMBER 13, 5:00 PM - 6:30 PM

Join us in the Westin Hotel's Grand Ballroom for the Conference Reception and new, collaborative awards presentation. This year, IACED, ICHHI, IHCDA, and the Federal Home Loan Bank of Indianapolis are combining their awards programs into one special event.

This event provides an opportunity to connect with other attendees and showcases the outstanding work being done in the community economic development industry. Following the hors d'oeuvres reception and awards presentation, attendees may take advantage of the many shops, restaurants, and entertainment venues in the heart of downtown.

Don't miss the unveiling of this year's awards for the IACED Staff Member of the Year, the IHCDA Governor's Award for Affordable Housing Project of the Year, the Federal Home Loan Bank "Community Spirit" Award, the ICHHI Key Award for Program of the Year, and the newly renamed, jointly offered Michael Carroll Community Economic Development Leadership Award, the "centerpiece" award.

# Wednesday Luncheon & Keynote Speaker John Bryant (invited)

WEDNESDAY, SEPTEMBER 14, 12:30 PM - 2:30 PM

A national community leader cited by the past four sitting U.S. presidents for his work to empower low-wealth communities across America and author of Banking on Our Future, a book on youth and family financial literacy, John Bryant is a businessman, a former United Nations goodwill ambassador



to the United States, a partner with former President Clinton in an effort to educate every child in Harlem in financial literacy, a Presidential Appointee for President George W. Bush, a Young Global Leader for the World Economic Forum, the founder of Operation HOPE, and—working with HOPE spokesman Ambassador Andrew Young—the author of a new movement in America, and a vision for the eradication of poverty in the 21st century: a movement called the Silver Rights Movement.

Mr. Bryant is the founder, chairman and chief executive officer of Operation HOPE, America's first nonprofit social investment banking organization and a leading national self-help provider of economic empowerment tools and services for the under-served and the wealthless. Mr. Bryant has raised more than \$30 million in grant funding and more than \$200 million in lending commitments for low-wealth homeownership and small business creation. At Operation HOPE, Mr. Bryant works in active partnership with more than 250 banks, insurance companies, credit unions and corporations, along with government and community leaders, and directs the activities of nine nonprofit Operation HOPE initiatives operating in nine states, 15 cities, and the District of Columbia.

# **CONFERENCE WORKSHOPS**

Note: Workshop dates/times may be subject to change.

# Concurrent Workshops I: Tuesday, September 13, 1:45 pm - 3:15 pm

# **Hands-On Training in Lobbying & Advocacy**

Do you wish you knew more about how to interact with state and federal policymakers? Does the thought of calling your Senator's office make your palms sweat? Would you like to be more active in advocating for your organization, community, and clients? If so, this workshop is for you. Join us for hands-on, practical training in how to interact with policymakers and get your message across. We'll help you make sure your voice is heard!

# **Helping Ex-Offenders Find Their Way Home**

In 2005, it is anticipated that approximately 600,000 individuals will leave our federal and state prisons and return to their communities. The challenge of securing safe, accessible and affordable housing with appropriate supportive services is consistently regarded as one of the top needs of this population. Community-based development organizations can play a vital role in the successful reintegration of formerly incarcerated individuals. This workshop will provide a brief overview of the policy barriers encountered by this population, identify existing social services and funding resources, and explore the possibility for unique partnerships.

#### **Ideas from Other States**

Representatives from the Illinois Housing
Development Agency, the Michigan State Housing
Development Authority, and the Kentucky Housing
Corporation will speak about their states' innovative
programs. The discussion will include why these programs are needed, the process of starting, funding
and operating the programs, and the effect they have
had on the communities within their states.

# **Invest In Hoosiers Campaign**

Want to understand how decisions made on the federal and state level impact your local community? Come to this workshop and learn about the Invest In Hoosiers Campaign and how seventy organizations across the state have come together to encourage Indiana to Invest in Hoosiers as part of an economic development plan for a brighter future. Learn how the campaign is taking action to address these issues, and discuss advocacy tips that can make you and your organization more effective in state and local outreach efforts.

#### **Management Roundtable: Human Resources**

Managers in affordable housing and community development have faced a wide variety of human resources challenges over the years. This expert-facilitated roundtable discussion will focus on the key steps that the management of a small organization can take to avoid personnel problems and create a positive work environment.

# Microenterprise in Indiana

This workshop will feature three case studies of microenterprise programs across Indiana. Emphasis will be placed on how each program is structured, including fund capitalization, loan products, technical assistance, and marketing.

# Section 8 Vouchers: Status & Proposed Changes

This panel will explore the existing structure and status of the Housing Choice Voucher (HCV) Program and the potential impacts of the Administration's proposed changes under the Flexible Voucher Program (FVP). The FVP significantly alters the HCV Program by allowing households earning up to 80 percent of AMI to be eligible for voucher assistance and requires PHAs to issue 90 percent of vouchers to households earning no more than 60 percent AMI. FVP would also restrict portability, allow PHAs to set payment standards, give discretion to determine tenant rent contributions, and provides flexibility regarding frequency of inspection and tenant income recertifications.

# Concurrent Workshops II: Tuesday, September 13, 3:30 pm - 5:00 pm

## **Building Your Main Street**

Indiana Main Street is a program that enables rural and urban communities to economically better themselves through building restoration, revitalization and rejuvenation. Indiana Main Street communities have created 10,245 new jobs, 3,720 new housing units, and restored 1,115 building facades since 1986. Using the National Main Street's four-point approach, Indiana Main Street is able to help address community needs in Design, Organization, Promotion, and Economic Restructuring. In this session, learn more about Indiana Main Street and how it can benefit your community.

# **Grant Opportunities Overview**

This session will provide an overview of funding opportunities available for affordable housing, community and economic development activities. Funders such as the Indiana Housing and Community Development Authority (IHCDA), Indiana Office of Rural Affairs (IORA), USDA Rural Development (USDA-RD), and Federal Home Loan Bank of Indianapolis (FHLBI) will provide basic information on their various funding opportunities. Programs include affordable homeownership, rental and transitional housing, community and economic development activities, planning and feasibility studies, water, wastewater, solid waste, and electrical service improvements. Many programs are focused on rural areas in Indiana.

# Hoosier Management Information System (HMIS)

HMIS is an electronic database that tracks the nature and extent of human service needs. This workshop will have a demonstration of the HMIS software, a discussion of HMIS Policies and Procedures, and a general HMIS 101 Question and Answer session. If you're interested in using technology to reduce your administrative burden, this is the workshop for you!

# **Housing Co-ops**

This workshop will explore the different ways the cooperative model is used in the housing arena, including senior housing, migrant farmworker housing, supportive housing, and low/mod income housing, and how they differ from other forms of homeownership.

# Local Efforts to Promote Affordable Housing and Encourage Smart Growth

What can local communities do to promote affordable housing and encourage smart growth? This workshop discusses initiatives across the country and how cities and towns across Indiana might learn from both successes and failures.

# Management Roundtable: The Role of the Board—Governance vs. Management

This session will provide a hands-on analysis of board development and strategic planning tools. A minilecture combined with small group case study work will encourage conversations that detail the difference between governance and management at the board level, the role of the board in planning, and the financial responsibilities of the board. Participants will identify effective relationships and key expectations of board and staff members, gaining new resources for effective organizational development and planning.

# **Putting Together Mixed Finance Deals**

This panel will provide detailed information on the potential underwriting issues facing mixed-finance developments, how to manage the development, and what the reporting requirements are.

# Concurrent Workshops III: Wednesday, September 14, 9:00 am - 10:30 am

# Bringing High Speed Communications to Rural Communities

Learn how the Office of Rural Affairs' High Speed Communications Program has developed an educational toolbox to assist communities in planning and funding for high speed communications. The Rural Broadband Community Planning Guide and Funding Guide is a step-by-step process, leading communities to form a high-speed communications business plan that can be submitted to various funding sources.

# Creating Affordable Housing with Tax Credits (part 1 of 2)

This two-part, back-to-back session is designed for participants who have little to no experience in developing affordable housing. Participants will learn how to calculate a mortgage, become familiar with tax credit fundamentals, and learn how to determine the amount of credit a project is eligible to receive. Participants will also learn how to determine the amount of equity that the project will receive, how much additional financing is needed, and determine the feasibility of the project, including basic underwriting guidelines.

#### **Housing First**

Homeless persons need many supportive services, such as counseling, transportation, or job training. But they also need a home. This workshop will provide an overview of the "Housing First" model, which seeks to get homeless people – you guessed it – housing first.

# Housing Issues in the Hispanic/Latino Community: Overcoming Common Barriers to Expand Housing Opportunities

Ask any housing provider what the common barriers are to acquiring housing and you are likely to hear the following: inability to get financing, inadequate credit history, or intimidation with the homebuying process. While these are significant barriers for many people, they pose unique challenges for the Hispanic/Latino community. This workshop will provide practical tools and resources on how to help overcome these challenges. You will learn what documents are required of immigrants for mortgage loans and what alternatives are acceptable, gain a greater understanding of the unique credit issues facing this population and what creative solutions are being used, and be exposed to effective outreach initiatives that minimize intimidation for the prospective homebuyer.

## **Ideas from Experienced Developers**

You have questions, they have answers. Learn what it takes to make a deal viable for the long term from developers and industry experts who have been through the tax credit development process. Plus, discuss inexpensive ideas that would increase housing development. Don't miss this chance to learn from your peers and to gain the knowledge that they have!

# Quantifying Success: The Impact of CDCs on Local Real Estate Markets

For more than a decade, the philanthropic sector has sought accountability through outcome measures. More recently, the federal government utilized Program Assessment Rating Tool (PART), an outcome measurement matrix, to evaluate many of its programs. In response, CDCs have begun to track outcomes such as net assets and property values, in addition to traditional outputs such as units produced or loans originated. This session will show how one such outcome measure—appreciation of home prices—has been used to illustrate the impact of CDCs on neighborhood housing markets.

# **Shrinking Federal Funding**

The trend of decreasing federal funds continues to have a great impact on affordable housing and community development. The serious cutback of CDBG proposed by the President this year is an indicator that this trend will not reverse any time soon. Get the latest on the federal budget, and learn what affordable housing and community development practitioners can expect in the coming years from the federal government.

# The 2005 Self-Sufficiency Standard – Where Families and Economic Independence Meet

The Indiana Institute for Working Families, managed by the Indiana Coalition on Housing and Homeless Issues, is proud to announce the release of the third edition of the Self Sufficiency Standard for Indiana. This session will cover what the Standard is, how it has changed over time, and how it can be used to advance the lives of low-income working families in Indiana. It will also discuss the development of an online calculator to make the Standard more widely accessible across the state.

# Concurrent Workshops IV: Wednesday, September 14, 10:45 am – 12:15 pm

# Creating Affordable Housing with Tax Credits (part 2 of 2)

See Concurrent Workshops III for details.

# Educate Policymakers and Empower Your Clients with "Walk a Mile"

Walk a Mile is a national educational program that links policymakers with their low-income constituents over the course of one month so that they can learn more about each other's lives and "walk a mile" in each others' shoes. In 2004, IACED sponsored a successful statewide Walk a Mile project that had a powerful impact and raised the profile of participating organizations. In this session, learn more about how this exciting initiative works, and how your organization and clients can participate in the next Walk a Mile project in spring 2006.

# Improving Child Support Enforcement by Assisting the Low-Wage Worker: Transitional Job Assistance for Non-Custodial Parents

This session will explore innovative approaches, including wage subsidies and work supports, to engage unemployed, non-custodial parents in rewarding work that ensures the payment of child support and also builds stronger attachments to the labor force. Panelists will include the leadership of Workforce, Inc., an Indianapolis-based organization.

# Investing in New Markets, Creating New Opportunities

In the first three rounds of the New Markets Tax Credit Program, Indiana has received four awards totaling \$34 million in tax credits and \$87 million in investment authority. This workshop will examine various projects in Indiana that have been financed using this new community economic development tool. The projects presented vary in type, size, and structure.

# **Management Roundtable: Insurance**

Skyrocketing insurance premiums are impacting community development, especially affordable housing projects. This topic will focus on insurance issues facing affordable housing and community development entities. This facilitated roundtable discussion will include topics such as coverage amounts, comparing policies, and sharing experiences.

# **Market Trends in Indiana**

Explore the current state of community development in Indiana, including strengths, weaknesses, opportunities, resources, and threats. Panelists will discuss where we are headed in terms of community development and what this means for the future of Indiana.

# **Media Training**

This workshop has the goal of developing messages and creating strategic communication tools and techniques that will raise public awareness about the conditions affecting low-wage workers and the need for government and corporate policy changes to help this population gain equal access to the wealth and promise of the American economy.

# Sitting Down with the Syndicators

The panelists for this session are housing developers, developers' attorneys, and investors' counsel. Each of the panelists has over 12 years of experience in the affordable housing industry, and will offer insightful points of interest when negotiating with LIHTC investors. This panel will explore the mundane and arcane of partnership agreement negotiations with syndicators, as well as direct investors.

# POST-CONFERENCE SESSIONS: WEDNESDAY, SEPTEMBER 14

#### "Homeward Bound" Meeting

Over the past three years, local organizations in over eight cities have raised over one million dollars for the purpose of making sure every Hoosier has a place to call home. At this meeting, local walks will have an opportunity to debrief from last year's walk, compare notes on what worked well, and prepare for the coming year. Each community with a Homeward Bound Walk is asked to send a representative. Individuals and organizations interested in participating in a walk are welcome.

#### **IHCDA QAP Public Meeting**

Don't miss your chance to comment on the revised Qualified Application Plan (QAP) or the suggested changes. All are welcome, and IHCDA staff will consider these additional comments as they finalize the 2006 QAP.

# IndianaHousingNow.Org Regional Advisory Committee Meeting

IndianaHousingNow.Org has become the go-to location for many people looking to list and find housing affordable for their friends and family. In the first two months of the Indianapolis launch, over 16,000 searches were performed and over 5,400 units were available for people looking for housing in Marion County. This meeting will discuss the progress on making this project available to the entire state. Local communities will discuss possible modifications and additional resources available for their community. Specific information will be available on how IndianaHousingNow.org can address the needs of individuals working with lead-based paint.

# The National Association of Hispanic Real Estate Professionals (NAHREP)

The National Association of Hispanic Real Estate Professionals (NAHREP) will host a dinner on September 14, 2005 at 6:30 p.m. with featured speaker Indiana Lt. Governor Becky Skillman. Preceding Lt. Governor Skillman, speaker John Sepulveda, CEO of NAHREP, will address the group. NAHREP is an organization that seeks to increase the Hispanic homeownership rate by empowering all real estate professionals that serve Hispanic consumers. For more information or to register for the event, call Guillermo Caldelas at (317) 537-3522 or e-mail info@nahrepin.com.

# The following sessions will be presented by the Indiana Civil Rights Commission:

# Fair Housing 101

Designed for both housing providers and consumers, this workshop will provide an overview of federal and state fair housing laws:

- Classes of people protected by law
- Forms of housing discrimination
- Types of housing covered by law
- Fair housing advertising

# **Housing for People with Disabilities**

This workshop will provide an overview of federal and state fair housing laws as they pertain to people with disabilities:

- Landlord and tenant rights and responsibilities
- What constitutes a reasonable accommodation/modification and who pays
- Construction of accessible living units
- Availability and placement

## **Predatory Lending**

This workshop will provide an overview of Indiana's foreclosure and predatory lending laws, along with a discussion of causes, impact, and prevention.

# Registration

Registrations may be submitted by mail, fax, or online at www.iaced.org/conference.aspx. Mail-in registrations should be sent to Statewide Conference on Housing & Community Economic Development, 135 S. Mitthoeffer Road, Indianapolis, IN 46229. Registrations may also be faxed to (317) 578-0621. All questions regarding registration should be directed to (317) 713-1552.

# Registration Fees

Members of IACED and ICHHI, as well as state employees, receive discounted registration fees. Early Bird member/state employee registrations received on or before August 12 are \$100. Non-members pay \$150 for Early Bird registrations. After August 12, the member/state employee rate is \$200, and the non-member rate is \$250, including on-site registrations.

In addition to the conference workshop sessions, the registration fee includes two continental breakfasts, two luncheons with industry speakers, and an evening reception.

Luncheon-only registrations are also available. Luncheon-only registrations received on or before August 12 are \$30. Luncheon-only registrations received after August 12, including on-site registrations, are \$40.

# Refund Policy

Cancellations must be made in writing on or before August 26, 2005 to receive a refund, less a \$25 processing fee. No refunds will be given for cancellations made after August 26, 2005.

# **Scholarships**

Limited conference scholarships are available to students and representatives of not-for-profit organizations, with a limit of one per organization. Each scholarship covers registration and meals provided at the conference, but not travel or lodging. You may request a conference scholarship by checking the appropriate box on the registration form. The deadline for requesting scholarships is August 12, 2005.

# Scholarships for Persons with Disabilities

We offer a limited number of scholarships for persons with disabilities who are in financial need and are Indiana residents. You may request an such a scholarship by checking the appropriate box on the registration form.

# Complimentary Registrations

Each sponsor receives a number of complimentary registrations, according to their sponsorship level. Diamond Sponsors receive 10 registrations, Platinum Sponsors receive 8 registrations, Gold Sponsors receive 6 registrations, Silver Sponsors receive 4 registrations, and Bronze Sponsors receive 2 registrations. Exhibitors who are not sponsors receive 2 complimentary registrations. All speakers receive complimentary registration. Please indicate the appropriate status on the registration form.

# **Conference Hotel Information**

A block of rooms will be reserved until August 15 at the Westin Indianapolis, 50 S. Capitol Avenue. Special conference room rates are \$129 per night, single/double/triple/quad occupancy. To reserve, please call (317) 262-8100 or 1-800-WESTIN-1 and specify that you are with the Community Economic Development conference. IMPORTANT: In previous years, we have completely filled our room block. We recommend that you make room reservations as soon as possible.

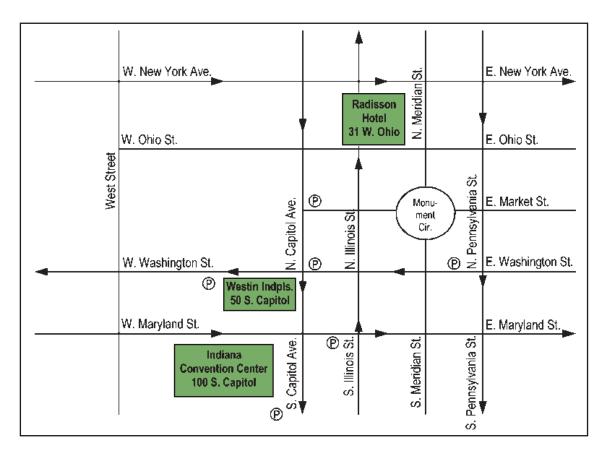
# **Conference Attire**

Conference attire is business casual. Please remember that meeting facilities are often air-conditioned and can become cool. For your comfort, we recommend dressing in layers.

# Sponsorship & Exhibit Opportunities

If you are interested in becoming a conference sponsor, please contact IACED at (317) 423-1070.

The Exhibit & Information Area includes a variety of resources for community economic development professionals. For information on reserving exhibit space, please call (317) 713-1552.



#### GENERAL DIRECTIONS TO THE WESTIN INDIANAPOLIS HOTEL

#### From East

Take Interstate 70 West to Interstate 65 North to the West Street Exit (on the left). Go straight for 4 blocks to Indiana Avenue (a diagonal street) and turn left. Go 3 blocks to Capitol Avenue and turn right. Go 3 blocks to Washington Street and turn right. The hotel is on the left.

#### **From Southeast**

Take Interstate 74 West to Interstate 465 North. Continue to Interstate 70 West to Interstate 65 North and exit at West Street (Exit 79A). Go straight for 4 blocks to Indiana Avenue (a diagonal street). Turn left and go 3 blocks to Capitol Avenue. Turn right and go 3 blocks to Washington Street. Turn right. The hotel will be on the left.

## **From North**

Take Interstate 65 South to the West Street Exit. Go straight for 4 blocks to Indiana Avenue (a diagonal street) and turn left. Go 3 blocks to Capitol Avenue and turn right. Go 2 blocks to Washington Street and turn right. The hotel is on the left.

# **From Northeast**

Take Interstate 69 South to Interstate 465 South to Interstate 70 West and exit at West Street (Exit 79A). Turn right off the exit ramp and take West Street North to Maryland Street (3rd light). Turn right onto Maryland Street and continue for 1 1/2 blocks to the hotel.

#### **From Northwest**

Take Interstate 74 East to Interstate 465 South to Interstate 70 East and exit at West Street. Turn left off the exit ramp and take West Street North to Maryland Street (4th light). Turn right onto Maryland Street. The hotel entrance is 1 1/2 blocks ahead on the left.

# **From West**

Take Interstate 70 East to the Illinois Street exit. Turn left onto Illinois Street and continue to Washington Street. Turn left and continue for 2 1/2 blocks (just past Capitol Avenue). The hotel entrance is on the left.

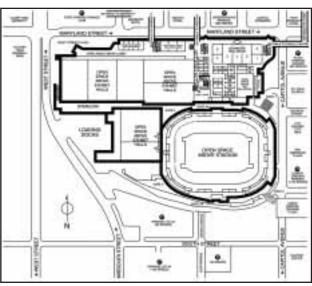
#### **From South**

Take Interstate 65 North to Interstate 70 West to the McCarty Street Exit. Go straight through the stoplight and continue to Washington Street. Turn left and the hotel is 2 1/2 blocks ahead on the left.

# **CONVENTION CENTER FLOOR 1**

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# **CONVENTION CENTER FLOOR 2**



# **REGISTRATION FORM**

Please read the entire form carefully. Incomplete forms cannot be processed. Please send this form, and payment, to:

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